

# Real-Time Leads Program



Lead Access Page Online

Mailing Labels

Contact Sheet

WASTE NEWS 2008 Real-Time Leads Program - June 2007 Category: Industrial Wastewater Treatment		Lead Count: 14
<p><b>Chattanooga Regional</b> 20 New Station Operations Manager 2008-01-01-2009-01-01 910-234-8888 Annual Revenue: Over \$10 million Primary Authority: Purchase Primary Category: Lead/Leads Primary Job: Operating Management</p>	<p><b>Midwest Waste Solutions</b> 20 New Station Operations Manager 2008-01-01-2009-01-01 302-879-2288 Annual Revenue: \$5 to \$10 million Primary Authority: Recurrence Primary Category: Lead/Leads Primary Job: Operating Management</p>	<p><b>DC-Crest Associates</b> 20 New Station Operations Manager 2008-01-01-2009-01-01 422-232-2666 Annual Revenue: \$5 to \$10 million Primary Authority: Recurrence Primary Category: Lead/Leads Primary Job: Operating Management</p>
<p><b>Compton Products Co</b> 20 New Station Sales Director 2008-01-01-2009-01-01 910-502-1100 Annual Revenue: \$5 to \$10 million Primary Authority: Recurrence Primary Category: Lead/Leads Primary Job: Sales</p>	<p><b>Altech Environmental</b> 20 New Station Operations Manager 2008-01-01-2009-01-01 801-374-2326 Annual Revenue: \$5 to \$10 million Primary Authority: Recurrence Primary Category: Lead/Leads Primary Job: Operating Management</p>	<p><b>Johns Industries</b> 20 New Station Plant Engineer 2008-01-01-2009-01-01 308-524-2575 Annual Revenue: \$5 to \$10 million Primary Authority: Recurrence Primary Category: Lead/Leads Primary Job: Engineering</p>
<p><b>CC LeBlond</b> 20 New Station Operations Manager 2008-01-01-2009-01-01 303-774-8000 Annual Revenue: \$1 to \$2.5 million Primary Authority: Recurrence Primary Category: Lead/Leads Primary Job: Operating Management</p>	<p><b>Northwest Products Co</b> 20 New Station Operations Manager 2008-01-01-2009-01-01 815-732-4313 Annual Revenue: \$5 to \$10 million Primary Authority: Recurrence Primary Category: Lead/Leads Primary Job: Operating Management</p>	<p><b>QDE/General</b> 20 New Station General Manager 2008-01-01-2009-01-01 402-222-2222 Annual Revenue: \$1 to \$2.5 million Primary Authority: Recurrence Primary Category: Lead/Leads Primary Job: Operating Management</p>
<p><b>Waste Away</b> 20 New Station Operations Manager 2008-01-01-2009-01-01 415-281-1100 Annual Revenue: \$5 to \$10 million Primary Authority: Recurrence Primary Category: Lead/Leads Primary Job: Operating Management</p>	<p><b>Reynolds Printing Co</b> 20 New Station Operations Manager 2008-01-01-2009-01-01 408-353-1171 Annual Revenue: \$5 to \$10 million Primary Authority: Recurrence Primary Category: Lead/Leads Primary Job: Operating Management</p>	<p><b>Comstar Recycling Systems</b> 20 New Station Operations Manager 2008-01-01-2009-01-01 855-251-2215 Annual Revenue: \$5 to \$10 million Primary Authority: Recurrence Primary Category: Lead/Leads Primary Job: Operating Management</p>

The Real-Time Leads Program is a value-added service offered by Waste News. This exciting and highly-effective program delivers qualified sales leads from Waste News' circulation to advertisers. Waste News partners with the experts in lead generation, IDS (Intelligent Data Services Inc.) to prospect and qualify buying opportunities.

Via telephone, the IDS telesales team uncovers the decision-maker, qualifies the buying need for a product or service category, defines a buying timeline for that purchase, and delivers those opportunities within days of call completion.

## 2008 Real-Time Leads Program Survey Cycle:

- January/February
- March/April
- May/June
- July/August
- September/October
- November/December

To participate and benefit from the Real-Time Leads Program reserve a display ad in any of the prospecting survey cycles listed above. For complete details about this program, contact your Waste News sales representative today.